Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009

Message Text

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ACTION FBOE-00

INFO OCT-01 EUR-12 ISO-00 A-01 SY-05 /019 W
----------082186 230024Z /64
R 221303Z SEP 77
FM AMEMBASSY ATHENS
TO SECSTATE WASHDC 2578
INFO AMCONSUL FRANKFURT

UNCLAS ATHENS 8729

DEPT FOR A/SY/OPS/FO
FRANKFURT FOR RSS

E.O. 11652: N/A
TAGS: ASEC, ABLD
SUBJECT: GATE OPERATIONS: PERIMETER FENCE AMAMB ATHENS
PROPERTY NO X 15015

REF: STATE 182101

1. PER REFTEL, PARA 3, ON A TRIAL BASIS FAAC HYDRAULIC OPERATORS (2) WERE INSTALLED ON A SINGLE LEAF OF GATE G. TEST INDICATES THAT DOUBLE INSTALLATION IS REQUIRED IF THIS UNIT IS UTILIZED. AFTER CONSIDERATION

OF APPLICABILITY, RSO IS OF THE OPINION THAT THESE OPERATORS WOULD BE LESS DESIRABLE CHOICE BETWEEN FAAC AND THE LINEAR ACTUATOR UNIT RECOMMENDED BY FBO ENGINEER. LINEAR ACTUATORS DEVELOP 500 KILOGRAMS OF FORCE WHICH IS MORE THAN ADEQUATE TO OPERATE ALL SWINGING GATES, WHEREAS FAAC UNITS CAN ONLY BE UTILIZED ON GATES G AND H. ADDITIONALLY, UTILIZATION OF TWO FAAC UNITS PER LEAF WOULD INCREASE POTENTIAL FAILURE RATE AS UNITS CANNOT OPERATE THE GATES IF ONE UNIT MALFUNCTIONS

2. PER PARA NO 4, FAAC 942 RACK AND PINION OPERATOR WAS INSTALLED ON GATE E. RESULTS OF TRIAL WERE COMPLETELY SUCCESSFUL AND THESE UNITS ARE RECOMMENDED FOR INSTALLATION ON GATES B, E AND F
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3. CONTRACTOR IS SURE THAT DUAL APPLICATION OF FAAC 942 OPERATORS WILL

BE SUFFICIENT TO OPERATE GATE A. WITH APPROVAL AND FUNDING OF REMAINDER OF CONTRACT, HE WILL INSTALL OPERATORS ON GATE A ON A TRIAL BASIS. IF FBO APPROVES AND TEST SUCCESSFUL COST WILL BE APPROXIMATELY DRACHMAS 100,000 (US $2,750) IN ADDITION TO BID

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QUOTE FOR OTHER 6 GATES.

4. CONTRACTOR HAS SUBMITTED A BID OF DRACHMAS 1,600,000 (US $44,450) WHICH INCLUDES PURCHASE OF FAAC AND LINEAR ACTUATOR UNITS AND INSTALLATION COSTS. ACTUAL DIFFERENCE BETWEEN FAAC HYDRAULIC UNITS AND LINEAR ACTUATORS IS MINIMAL AND WILL NOT AFFECT HIS BID. CONTRACTOR HAS PROVISO IN BID THAT IF GERMAN UNITS ARE CHOSEN, ACTUAL PURCHASE SHOULD BE BY EMBASSY TO EILIMINATE 150 PERCENT IMPORT TAX

5. LOCAL CONTRACTOR IS PROVIDING ONE YEAR MAINTENANCE GUARANTEE ON ALL FAAC EQUIPMENT. INSOFAR AS LINEAR ACTUATORS DO NOT HAVE LOCAL REPRESENTATIVE, RECOMMEND PURCHASE OF TWO COMPLETE LINEAR ACTUATOR ASSEMBLIES AND RELAY BOARDS FOR BACKUP OF SYSTEM

6. RSO HAS CONTACTED SEREX IN BRUSSELS AND THEY ADVISE THAT THEY WILL ALSO PROVIDE A ONE-YEAR GUARANTEE. HOWEVER, THE UNITS WOULD HAVE TO BE SHIPPED TO BRUSSELS FOR REPLACEMENT OR REPAIR. NET SHIPPING WEIGHT IS ONLY 23 KILOS AND WOULD NOT POSE A PROBLEM, AS LONG AS BACKUP UNITS ARE ON HAND

7. REQUEST FBO ENGINEERS' GUIDANCE AND/OR APPROVAL OF POST PROPOSAL TO UTILIZE LINEAR ACTUATOR EQUIPMENT IN LIEU OF FAAC EQUIPMENT ON ALL SWINGING GATES

8. REQUEST FUNDING BY FBO IN THE AMOUNT OF$49,779 US WHICH
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INCLUDES PURCHASE OF REQUIRED EQUIPMENT PLUS BACKUP UNITS AND ALL INSTALLATION COSTS. A BREAKDOWN OF CONTRACTOR'S BID AND PROPOSED EXPENDITURES IS AS FOLLOWS:

BY CONTRACTOR	DRACMAS	US DOLLARS
A. PURCHASE OF EQUIPMENT - INCLUDES FAAC AND LINEAR ACTUATORS AND ELECTRONIC CONTROL AQUIPMENT	650,000	18,055
B. INSTALLATION	150,000	4,167
C. EXCAVATIONS	170,000	4,722
D. WIRING AND CONDUIT	230,000	6,389
E. METAL WORK AND GALVANIZING	100,000	2,778
F. GENERAL EXPENSES (I.E., TAXES AND IKA)	150,000	4,167
G. PROFIT	250,000	6,945
SUB TOTAL	1,700,000	47,223
H. BACKUP UNITS		
(1) LINEAR ACTUATOR (2 EA)		2,214
(2) CONTROL BOARDS (3 EA)		342
GRAND TOTAL		49,779

9. FBO AND A/SY/OPS/FO'S ASSISTANCE IN THIS MATTER GREATLY

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APPRECIATED. POST URGES TIMELY RESPONSE AND FUNDING TO
ALLEVIATE THIS LAST PROBLEM WITH THE PERIMETER FENCE.
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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
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Decaption Note:
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Disposition Case Number: n/a
Disposition Comment:
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Review Release Date: n/a
Review Release Event: n/a
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SAS ID: 1179665
Secure: OPEN
Status: NATIVE
Subject: GATE OPERATIONS: PERIMETER FENCE AMAMB ATHENS PROPERTY NO X 15015
TAGS: ASEC, ABLD
To: STATE
Type: TE
vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/75e77240-c288-dd11-92da-001cc4696bcc
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